

FlexUp Economic Model - Simple Example

Risk factors

|        |        |          |
|--------|--------|----------|
| Firm % | Flex % | Credit % |
| -      | 20%    | 80%      |

Token index, \$/token

|    |
|----|
| 10 |
|----|

| Participant | Role     | Sign* | Contrat type | Order amount |           |           | Payment structure |        |          |         | Payment structure |          |            |           | Risk  |          | Tokens | Credits | Equity  |      |
|-------------|----------|-------|--------------|--------------|-----------|-----------|-------------------|--------|----------|---------|-------------------|----------|------------|-----------|-------|----------|--------|---------|---------|------|
|             |          |       |              | Amount, \$   | Quantity  | Total, \$ | Firm %            | Flex % | Credit % | Total % | Firm, \$          | Flex, \$ | Credit, \$ | Total, \$ | %     | €        | #      | \$      | \$      | %    |
| Founder     | Supplier | -1    | Commercial   | 10 000       | 12 months | -120 000  |                   |        | 100%     | 100%    | -                 | -        | -120 000   | -120 000  | 80%   | -96 000  | 9 600  | 120 000 | 216 000 | 75%  |
| Team member | Supplier | -1    | Commercial   | 5 000        | 6 months  | -30 000   | 50%               | 20%    | 30%      | 100%    | -15 000           | -6 000   | -9 000     | -30 000   | 28%   | -8 400   | 840    | 15 000  | 23 400  | 8%   |
| Investor    | Supplier | -1    | Funding      | 10 000       | 1         | -10 000   | -100%             |        | 100%     | -       | 10 000            | -        | -10 000    | -         | 80%   | -8 000   | 800    | 10 000  | 18 000  | 6%   |
| Client      | Client   | +1    | Commercial   | 200          | 20 units  | 4 000     | 500%              |        | -400%    | 100%    | 20 000            | -        | -16 000    | 4 000     | -320% | -12 800  | 1 280  | 16 000  | 28 800  | 10%  |
| Total       |          |       |              |              |           | -156 000  |                   |        |          |         | 15 000            | -6 000   | -155 000   | -146 000  |       | -125 200 | 12 520 | 161 000 | 286 200 | 100% |

\* Signs: -1 cash out, +1 cash in.

| Participant         | Tokens | Credits | Equity (token + credits) |      |
|---------------------|--------|---------|--------------------------|------|
|                     | #      | \$      | \$                       | %    |
| Founder (12 months) | 9 600  | 120 000 | 216 000                  | 75%  |
| Team (6 months)     | 840    | 15 000  | 23 400                   | 8%   |
| Investor            | 800    | 10 000  | 18 000                   | 6%   |
| Client (20 units)   | 1 280  | 16 000  | 28 800                   | 10%  |
| Total               | 12 520 | 161 000 | 286 200                  | 100% |